



**DEVELOPING
AQABA,
BUILDING
PARTNERSHIPS**



THE ROYAL VISION OF AQABA

Launched in 2001, the Aqaba Special Economic Zone (ASEZ) concept is designed and developed to embody and emphasize His Majesty King Abdullah II's vision for Aqaba. The Royal Vision carries a commitment to transforming Aqaba into a world-class business hub and leisure destination, while putting the welfare of the community, and preserving the city's environmental and cultural heritage at heart.

“Our economic strategy prioritizes service sectors that benefit directly from Jordan’s high-value human capital. Now these sectors are ripe for growth, provide the better-paying jobs that can meet the pressing needs of Jordanians, and take advantage of our many trade agreements, which give Jordan-based businesses access to a billion customers around the world.”

Remarks by His Majesty King Abdullah II, the London Initiative Conference, UK-London, 28 February 2019.



THE AQABA SPECIAL ECONOMIC ZONE (ASEZ)

The ASEZ is a low tax, multi-sector development zone that also enjoys duty free status. It encompasses an area of 375 km² and the entire Jordanian coastline on the Red Sea of 27 km. ASEZ offers global investment opportunities in a world class business environment ranging from tourism to recreational services, from professional services to multi-modal logistics and from value-added industries to light manufacturing.

The ASEZ is regulated by the Aqaba Special Economic Zone Authority (ASEZA), which was established in 2001 by the Government of Jordan. ASEZA is mandated with all the authorities to manage, regulate and operate the ASEZ. ASEZA is deeply committed to the objective of turning Aqaba into a competitive international investment location by creating a streamlined investment environment, encouraging private sector participation in all aspects of the zone's development and operations.

INVESTMENT INCENTIVES

- Only %5 income tax on net profit
- No customs duties
- No sales tax on final consumption of vast majority of goods and services
- No restrictions on foreign equity or foreign currency exchange
- No income tax for registered enterprises operating in logistics centers (transit, export, re-export)
- %40 Discount on handling of transit shipments
- %50 Discount on handling containers exported from ASEZ
- %50 Discount on Suez Canal fees for goods shipped to ASEZ
- Automated platforms in ports logistics and customs
- Access to 1.5 Billion customers in 161 countries through trade agreements signed by Jordan

AQABA DEVELOPMENT CORPORATION

Aqaba Development Corporation (ADC), is the central development arm of the ASEZ. Launched in 2004, it strives to achieve the Zone’s vision by attracting new investment, mobilizing public private partnerships and packaging lucrative investment opportunities in tourism, real estate, logistics, industry, transport as well as education, health and sports.

ADC is a private shareholding company that is owned by the Government of Jordan and ASEZA and is mandated to build new infrastructure and required superstructure, expand existing utilities, create necessary business enablers and manage/operate key facilities in the Zone.

ADC owns the ports, airport and strategic parcels of land, as well as the development/management rights for these assets and for key infrastructure and utilities. It strives to develop these assets and optimize private sector participation in their development and management, so as to stimulate the economy and promote growth and development of ASEZ and, thus, Jordan.

- A private shareholding company owned by ASEZA and the Government of Jordan
- Central development arm for the ASEZ
- Public Private Partnership (PPP)
- Owner of ASEZ’s ports, airport and land available for investment
- Packaged investment opportunities
- Enabling the Zone’s investment capabilities
- Creating business, social and logistics enabler projects



ADC’S PUBLIC PRIVATE PARTNERSHIP

Part of ADC’s mandate is to accelerate the development of ASEZ by maximizing the public- private partnership (PPP). ADC, through its PPP approach has attracted global developers and operators for vital facilities. Moreover, ADC has successfully created entities in partnership with ASEZA and the government to manage and operate certain facilities.

Examples of both include:

- | | |
|--|---------------------------------------|
| • Aqaba Container Terminal | • Aqaba Water Company |
| • Aqaba Company for Ports Operation & Management | • Aqaba International School |
| • Aqaba Port Marine Services Company | • Saraya Aqaba |
| • United Miscellaneous Liquid Terminal Company | • Aqaba Facilities Management Company |
| • Aqaba Airports Company | |
| • King Hussain International Airport | |
| • National Real Estate Company – Jordan | |



WHY AQABA?

1. Strategic location on the Red Sea
2. World-class infrastructure
3. Multi-modal transportation network
4. Investment oriented legislative framework
5. Competitive investment environment
6. Streamlined investment procedures (one-stop shop)
7. Decentralized governance model
8. Internationally renowned touristic destination
9. High quality living standards
10. A welcoming community with rich heritage



DESTINATION AQABA / RED SEA

- A year-round resort that has something to offer for everyone
- A seaside city blessed with great weather throughout the year
- Exciting water sports in Aqaba from sailing to diving
- Desert activities from camel safaris to stargazing
- Explorations in Petra, one of the new 7 wonders of the world, and Wadi Rum, Valley of the Moon.
- A marine ecosystem that comprises more than 140 species of corals and fish
- Rich Arabic culture and heritage
- Sites reflecting human existence in the area that dates back at least 6000 years
- Local restaurants offer various specialties of Arabic and International cuisine

ADC's role, in this regard, is availing investment opportunities. This is in addition to ADC's ability to engage in a multitude of investment contractual frameworks, e.g. sale, lease and BOT.



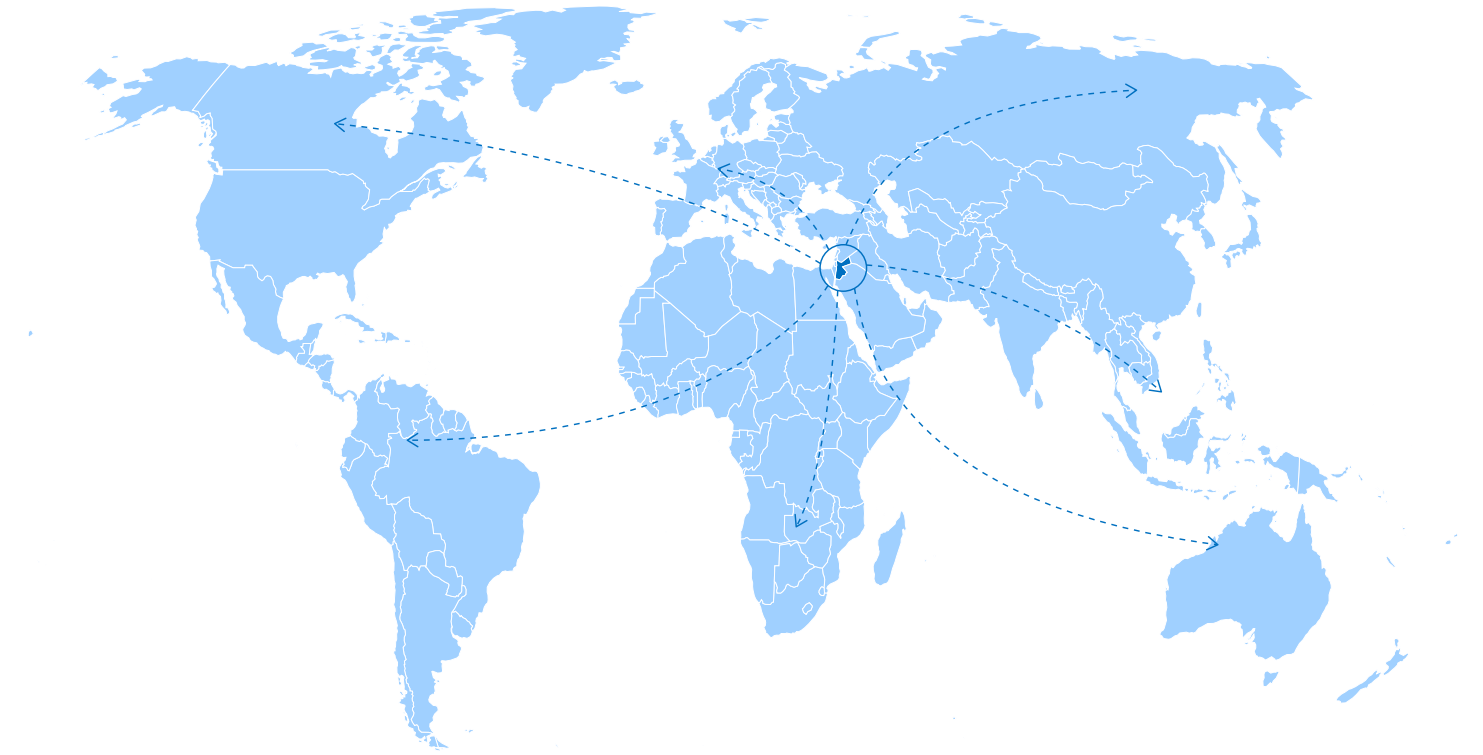
AQABA TODAY

- 20 billion USD of committed, under-construction and developed projects
- 11 specialized ports capable of handling all types of goods
- A world-class container terminal with an annual handling capacity of 1.3 million TEUs
- An international airport with an annual handling capacity of 2 million passengers and a world-class Air Cargo Terminal
- 4 multi-billion USD waterfront resorts
- E-enabled services via ASEZA one-stop-shop
- 4 industrial zones, numerous logistic centers, 3 universities and 3 hospitals.
- A growing population of 203,200 thousand
- 5800 hotel rooms
- Many archaeological sites and 3 museums one of which is underwater



LOCATION AND CONNECTIVITY

Aqaba is located in the south of Jordan, on the northern tip of the Red Sea. The city is easily accessible from around the world by air through to King Hussain International Airport, as well as land via modern highway and bus services, and sea via ferry services, cruise ships and ports, capable of handling all types of goods.



TRANSPORT AND LOGISTICS

Jordan, through Aqaba, aspires to play a bigger role in the region's trade. By offering top-of-the-line multi-modal transport and logistics network, competitive investment environment and true PPP opportunities, Aqaba is the key to achieving that goal.

Since its inauguration in 2004, ADC embarked on a comprehensive strategy that has resulted in the complete upgrade, renovation and expansion of the Zone's ports, logistics facilities, King Hussain International Airport and all related infrastructure and superstructure.

Opportunities in the transport and logistics sectors arise as the Zone poses as a competitive destination for companies looking to establish regional distribution hubs covering the MENA and Levant regions. Combining internationally renowned ports operators, streamline automated customs procedures, private sector developed and operated logistics centers, Aqaba is deemed an ideal gateway to the Levant and beyond.

ADC is also tackling the e-commerce business model, eager to maximize Aqaba's potential in this vital field as well as the e-logistics field. Creating an ecosystem that encourages digital innovation and entrepreneurship is also key to Aqaba and Jordan's future vision.

Aqaba Port Community System is another project that ADC is spearheading. It aims to set an integrated platform among stakeholders, allowing for the fast and safe data exchange, and the expansion of electronic services.



LOGISTICS & TRANSPORTATION

- | Transport | Logistics |
|-----------|---------------------------------------|
| 1 | Aqaba Air Cargo Terminal |
| 2 | King Hussein International Airport |
| 2 | Aqaba International Industrial Estate |
| 4 | Shreeva Area |
| 5 | ASZA Logistics Center |
| 6 | Aqaba Cruise Ship Terminal |
| 7 | Customs and Logistics Services |
| 8 | Middle Port |
| 9 | Aqaba Container Terminal |
| 10 | Aqaba Logistics Village |
| 11 | Agility |
| 12 | Truck Marshalling Yard 1 |
| 13 | Truck Marshalling Yard 2 |
| 14 | National Road Estate Company |
| 15 | Tank Farm |
| 16 | Logistic Area |
| 17 | Railway Station |
| 18 | Aqaba Main Port (General Cargo) |
| 19 | Golden Triangle Logistics |
| 20 | Future Port Expansion |



AQABA, YOUR GATEWAY TO THE MENA REGION, THE LEVANT, AND BEYOND

Today, Aqaba Ports’ Community consists of 11 terminals comprising of 29 specialized berths, capable of handling all types of goods, and operating according to international standards.

ADC, as the owner of the ports, was mandated to develop the Kingdom ports’ community. This resulted in achieving significant milestones, one of which was the relocation of Aqaba’s Main Port, previously located on the northern shores of Aqaba, and the development of Aqaba’s New Port in the South.

Achievements also include the development of the Aqaba Container Terminal (ACT), through a joint development agreement between ADC and APM Terminals. The terminal witnessed major expansions.

Further developments include the establishment of Aqaba Liquefied Natural Gas Terminal (Sheikh Sabah Al-Ahmad Al- Jaber Al Saba (LNG), and the Liquefied Petroleum Gas Terminal (LPG), in addition to the rehabilitation of the pre-existing Oil Terminal.

Moreover, Aqaba Industrial Terminal and Aqaba Phosphate Terminal were rehabilitated and expanded. Aqaba’s Cruise Ship Terminal is to witness rehabilitation to its facilities, while the Ferry Terminal, witnessed rehabilitation and expansion.

Additionally, Aqaba ports are served through 2 marine services facilities operated by Aqaba Port Marine Services Company.



Aqaba Ports’ Capacity

Port / Terminal	Handling Goods Type	Total Capacity Millions Tons / Year
Aqaba Container Terminal	Containers	1.3 Million TEUs
Cruise Ship Terminal	Passengers	2 Vessels / Day 3000 Pax / Cruise
Ferry Terminal	Passengers	2 Million Passengers 1 Million RoRo
Liquid Petroleum Gas Terminal	LPG	4 MTY
Oil Terminal	Crude Oil / Oil Products / Chemicals	20 MTY
Liquid Natural Gas Terminal	LNG	715 mmscf* / Day
Phosphate Terminal	Phosphate	6 MTY
Industrial Terminal	Sulfur / Aluminum Hydrate/ Ammonia / Fuel Oil/ DAP / NPK / MOP / Salt / Phosphoric Acid	9 MTY
Aqaba New Port	Grain / General Cargo / Ro-Ro / Coal / Live Cattle / Dry Bulk	36 MTY
Marine Services	4 Tug Boats 2 Pilot / Mooring Boats	--
	Slipway	--
Specialized Marine Services	4 Tug Boats 3 Pilot / Mooring Boats	--

KING HUSSEIN INTERNATIONAL AIRPORT

Key catalyst to the Zone’s multi modal transport and logistics capabilities, is King Hussein International Airport, which operates under “Open skies” airport policy, and includes a 1st class Air Cargo Terminal. The Airport, owned by ADC, and managed by Aqaba Airports Company, witnessed major rehabilitation, expansion and renovation.

- Single runway equipped with a category (I) instrument landing system (ILS).
- 3,120 m long x 300 m wide runway
- Land area of (24,000,000 sq. m)
- ICAO – 4e Category
- Operates under “Open skies” airport policy
- Annual terminal handling capacity of 2 million passengers
- Around 3,000 aircraft movements a year
- Major expansion and development plans
- Investment opportunities include hotels, flight academies, real estate, aerospace industries, and commercial investments



AQABA LOGISTICS HUB

The Zone is served with excellent road network that connects Jordan with 5 neighboring countries. It has various World-class Logistics Centers, truck marshaling yards with advanced automated system, as well as, industrial estates offering developed lands and topnotch utilities

MAIN LOGISTICS FACILITIES

- Aqaba Logistics Village
- National Real Estate Co.
- Aqaba International Industrial Estate
- Golden Triangle Logistics City
- Aqaba Air Cargo Terminal
- Grain Silos

Land is available for investment.

YARDS

Aqaba today offers a multitude of operational logistic yards, that are considered as a backbone for the supply chain process. Aqaba’s yards are mainly customs yards, logistics yards and security yards.



INVESTMENT OPPORTUNITIES

TRANSPORT AND LOGISTICS

The ASEZ masterplan, launched in 2002, divides the Zone into development areas allocating a set of investment opportunities for each. Transport and logistics are key to the Zone’s vision and masterplan, considering Aqaba being Jordan’s only seaport and home to the Kingdom’s second international airport.

Twenty years into the launch of the Zone and with most of the transport and logistics infrastructure in-place, opportunities still arise. Whether you are looking into utilizing Aqaba as a distribution hub and gateway of choice into the region, or considering opportunities for developing transport and logistics projects of strategic nature, Aqaba today has much to offer.

KING HUSSEIN INTERNATIONAL AIRPORT (KHIA)

ADC undertook turning the airport into a profitable business unit. It established Aqaba Airports Company as a step forward in commercializing airport activities.

Encompassing an area of 24 million sq.m, investment opportunities in the airport include; aerospace industrial park, logistics park, airport business park, aviation training and educational institutions.

Furthermore, ADC aims at establishing a New Airport Passenger Terminal. The opportunity is offered on B.O.T. bases to build and operate new passenger terminal, dedicated for regular flights to enable the airport to cope with the increasing number of passengers.

PORTS

Aqaba’s tourism industry relies heavily on cruise ships. To accommodate the increasing number of cruise ships calling on Aqaba and enhance the services offered to vessels and tourists, future plans for port development feature the construction of the New Passenger Terminal. The project involves the construction of new berths, land border crossing terminal, a ferry terminal as well as departure and arrival buildings.

LOGISTICS CENTERS

As Aqaba aspires to become the logistics hub for the region, land remains available at strategic locations with proximity to ports, airport and road network for the purpose of establishing logistics services centers.

Finally, opportunities in the transport and logistics sectors arise as Jordan has embarked on a strategy to launch the National Railway Project. The railway is intended to connect Aqaba Container Terminal and Aqaba New Port, boosting Aqaba’s competitive positioning and generating more business opportunities.



Tourism, Real-estate & Commercial

TOURISM

ADC is keen on enhancing Aqaba's competitiveness as a tourism destination. It is therefore, committed to attracting new investments, enhancing infrastructure, improving connectivity by air and sea, diversifying the tourism product and instilling business, as well as touristic enablers into the Zone, all in coordination with tourism development strategy set by ASEZA.

Land is available for investment in the tourism and real estate sectors. The Zone's masterplan identified a number of locations. From the North Business District in the North to the city of Aqaba and from the Yamanya Heights to the Quweira Eco-tourism area, Aqaba avails a wide-range of investment opportunities ranging from 4 & 3 stars hotels to multi-million dollar resorts, and from entertainment centers and amusement parks to international conference and exhibition centers.



TOURISM & REAL ESTATE

Panorama Resort (Al Matal) is envisioned as a high end, 160 meters above sea level, integrated entertainment epicenter resort. Available as an investment opportunity, the 2.5 million sq. m project is to feature a 100 thousand sq. m lake, gardens, aquatics, open water features and services, restaurants, cafes as well as hotels.

Upper Yamanya Heights located as part of the Coral Coastal Zone, is blessed with a magnificent view of the Red Sea. It stretches over an area of 2 million sq. m and is designated for mixed use, residential and touristic developments including hotels and amusement parks.

Aqaba Recreational Centre (ARC) is a state-of-the-art reactional center located at the heart of Aqaba City, offering a variety of facilities including a virtual reality museum, outdoor cinema theatre, children cinema, musical fountain, art gallery, restaurants & cafes with terrace, and a parking lot. The ARC is available as an opportunity to manage, operate and market.



THE NORTH BUSINESS DISTRICT

The North Business District is intended to develop into Aqaba's new business district. The 704,000 sq. m area is strategically located south of the airport and adjacent to some of Aqaba's vital establishments. The district avails lands serviced with infrastructure and utilities for investments in hotels, restaurants, banks, health clubs, offices, shops and recreational and sports centers.



ECO-TOURISM

Quweira Eco-tourism Zone encompasses an area of 8.6 million sq.m, and offers numerous investment opportunities in ecotourism due to its splendid topography, and breath-taking desert spectacular view, offering visitors unique experiences and contributing in diversifying Aqaba's tourism product.



INDUSTRY

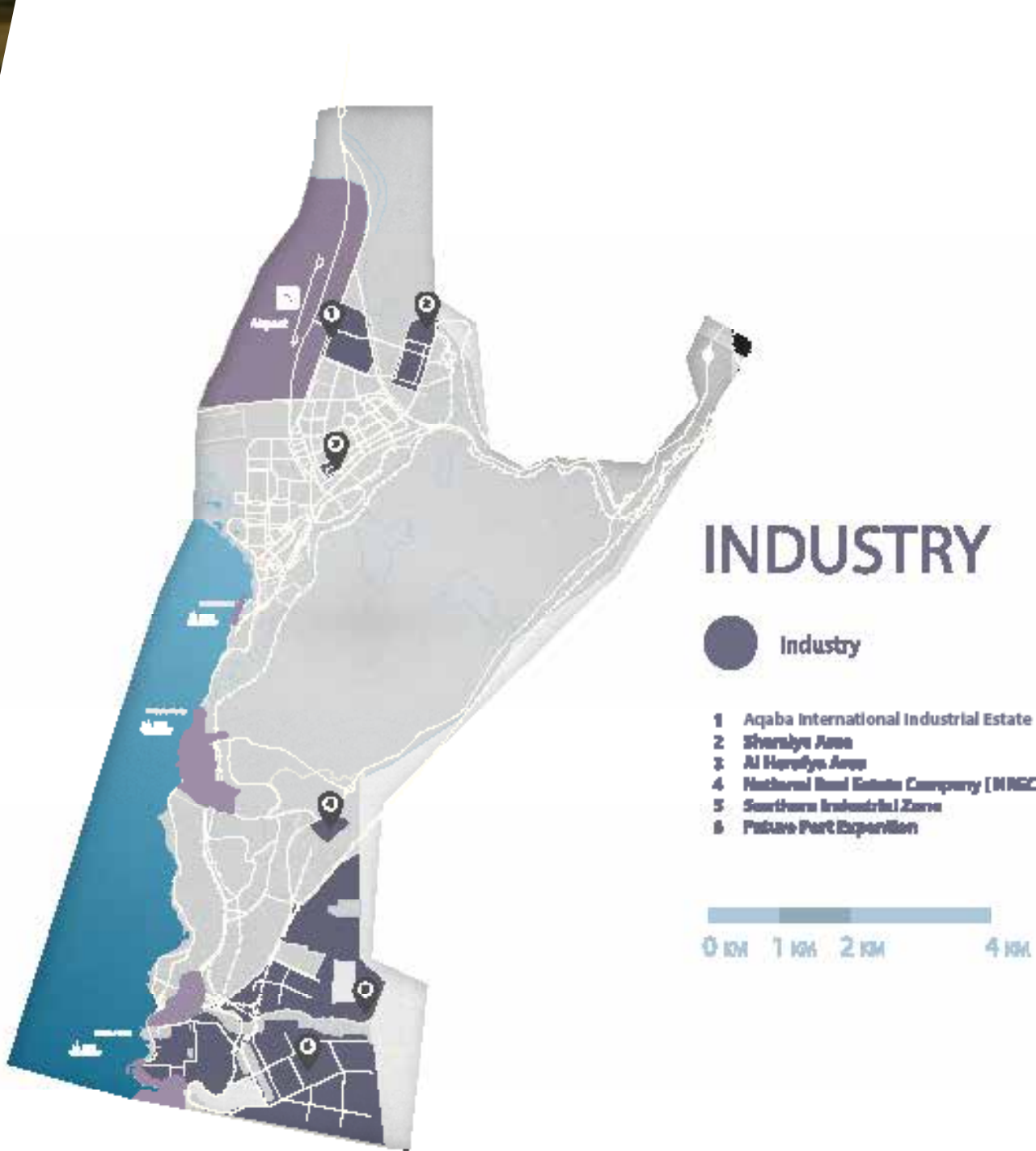
Aqaba is home to some of the Kingdom's key industries. The Southern Industrial Zone (SIZ) with its proximity to the ports and logistics centers is one of Aqaba's main industrial zones. Additionally, the Zone has a number of world class industrial estates namely Aqaba International Industrial Estate (AIIE) and National Real Estate Company (NREC) both representing successful public private partnership models. Land and readily available industrial spaces are offered to accommodate different kinds of industries in different locations within Aqaba.

Moreover, Al Quweira's three industrial zones, enjoying the investment incentives given to investors in Aqaba, offer large plots of land with availability of raw materials such as silica, kaolin and granite.

Aqaba offers:

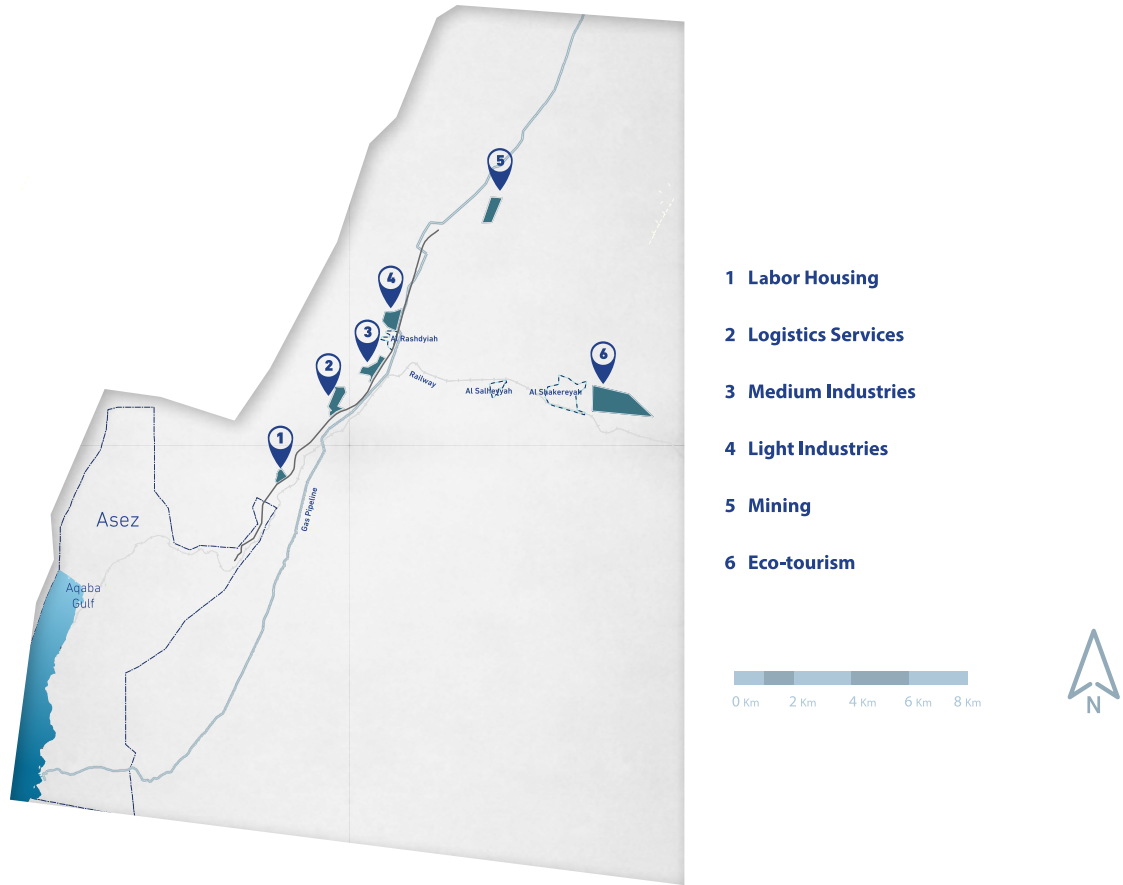
- Aqaba's wide-ranging logistics capabilities and multi- modal transport network
- Jordan's skilled labor force
- ASEZA's simplified labor and residency procedures
- ADC's ability to form PPPs in addition to having flexible contractual frameworks
- Availability of different energy resources including natural gas in the near future
- Relaxed rules of origin

Industries located within the ASEZ benefit from Jordan's preferential access to 1.5 billion consumers in 161 countries through Free Trade Agreements.



AL QUWEIRA'S THREE INDUSTRIAL ZONES

Al Quweira's three industrial zones offer large plots of land available for investment in industry and logistics services, are connected to international road network linking the region with neighboring countries. Raw materials such as silica, kaolin, granite are available at Quweira as well as skilled and qualified labour force from the region.



HEALTH, EDUCATION AND SPORTS

Health, education and sports are vital to the Zone's development. Aqaba's increasing population and growth in terms of investment and trade makes maintaining high living standards and having the ability to provide its residents, tourists and investors with world class services, a priority.

ADC welcomes investors interested in those sectors as land is available in Aqaba to house specialized and general hospitals, universities, academies and vocational training centers, as well as sports facilities.

AQABA MEDICAL COMPLEX

Medical services are key to the Zone's competitiveness, and are an integral part of the Zone's vision, in terms of providing residents and visitors with world-class healthcare services. Aqaba Medical Complex is one of the most vital opportunities available in Aqaba today.

An 85 donums (85 thousand sq. m) land plot is allocated for the project in the north of Aqaba with proximity to the airport, the University of Jordan, and Prince Hashim Bin Abdullah II Hospital. Aqaba Medical Complex is envisioned as a state-of-the-art medical centre coupled with residential premises and hotels.

OLYMPIC SPORTS CITY PROJECT

The project, available as an investment opportunity, is envisaged as a world-class multivenue Olympic sports complex that will serve Aqaba and the region hosting local, regional and international tournaments and championships. The city will also function as training destination for teams and athletes, wishing to benefit from Aqaba's weather and touristic attributes.

It has a unique location in the northern part of the city of Aqaba with an area of 400 Donums (400 thousand sq.m). The location offers proximity to King Al-Hussein International Airport and Prince Hashem Bin Abdullah II Hospital.



EDUCATION

Aqaba is home to three universities. Public and private schools offer residents different options for education. Moreover, ADC established Aqaba International School offering expats and community members the choice to enroll their children in an IB accredited education.

The city of Aqaba offers an ideal location for establishing academies and universities. Jordanian, Arab and international students would enjoy Aqaba's high living standards, touristic attributes as well as Aqaba's connectivity by sea, air and land to neighboring countries and the world.

Investment opportunities in education include the establishment of flight academies within King Hussein International Airport, specialized academies as well as vocational training centers and research centers.

INNOVATION

ADC and iPARK, an affiliate of Royal Scientific Society (RSS) and the supporting arm for entrepreneurship and creativity in Jordan, launched the first platform at Aqaba Special Economic Zone (ASEZ) to facilitate networking between leading entrepreneurs inside and outside the Kingdom and the different investment sectors.

ADC is working to develop and promote entrepreneurship by establishing this type of culture in Aqaba, and creating and enabling business environment for innovation.



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